

NENE GLENN GIANFALA, CPA/ABV, ASA/BV/IA Vice President, Shareholder

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Ms. Gianfala is a Vice President of the Valuation Advisory group with over 17 years of experience in accounting, corporate finance, and business valuations. She joined Chaffe & Associates, Inc. as a Financial Analyst Intern in June 2007, and upon completion of the internship, joined the company. She is a Certified Public Accountant (CPA), Accredited in Business Valuations (ABV), Certified in the Fundamentals of ESG by the American Institute of Certified Public Accountants, and an Accredited Senior Appraiser in Business Valuations with a specialty in Intangible Assets (ASA-BV/IA) by the American Society of Appraisers.

Ms. Gianfala performs intellectual property and intangible asset valuations for purchase price allocations, impairment testing, internal intangible asset management, portfolio valuation and litigation support.

Ms. Gianfala provides business valuation services to public and private companies for estate, gift and income tax planning, financial reporting, corporate planning, employee stock ownership plans and litigation.

Professional Affiliations

- American Institute of Certified Public Accountants, Member since 2012
 - FVS Podcast Host, 2022 - Present
 - ABV Credential Committee, 2020 - Present
- American Society of Appraisers, Member since 2012
 - International Conference Committee, 2023 - Present
 - New Orleans Chapter Treasurer, 2019 - 2020
 - New Orleans Chapter President, 2015 - 2018
- Association for Corporate Growth, Member since 2012
 - Louisiana ACG Competition Chair, 2013 - 2015
- Turnaround Management Association, Louisiana Chapter
 - Sponsorship Director, 2016 - 2020
- Society of Louisiana Certified Public Accountants, Member since 2012
 - Accounting and Auditing Committee Chair, 2020 - Present
 - Accounting Education Issues Committee, 2016 - Present
 - Women's Initiatives Task Force, 2013 - Present
 - Tax Conference Committee, 2013 - 2014
- Women's Energy Network
 - Foundation Board of Directors-Chair, 2021
 - Foundation Board of Directors-Director, 2019 - 2020
 - National Board of Directors-Chapter Relations Director, 2016 - 2017
 - South Louisiana Chapter-Immediate Past President, 2016
 - South Louisiana Chapter-President, 2015
 - South Louisiana Chapter-Vice President, 2014

SPECIALTIES

- Intellectual Property
- Intangible Asset Valuations
- Purchase Price Allocations
- Impairment Testing
- Litigation Support
- Portfolio Valuations
- Estate, Gift & Income Tax Valuations
- Financial Reporting
- Corporate Planning
- Employee Stock Ownership Plans

ACCREDITATIONS

- Certified Public Accountant (CPA)
- Accredited in Business Valuations (ABV)
- Accredited Senior Appraiser in Business Valuations with a Specialty in Intangible Assets (ASA/BV-IA)

EDUCATION

- Master of Business Administration, University of New Orleans Concentration: Finance
- Bachelor of Science in Management, A.B. Freeman School of Business, Tulane University Concentration: Accounting & Finance

NENE GLENN GIANFALA, CPA/ABV, ASA/BV/IA Continued



Community Involvement

- Emerging Philanthropist of New Orleans, 2019 and 2020
- Louisiana SPCA
 - Development Committee Chair - 2023
 - Board Member, 2021 - Present
 - Finance Committee, 2019 - Present
- Junior League of New Orleans, Member
 - Get on Board Vice Chair, 2023 - 2024
 - Past Treasurer, 2022 - 2023
 - Treasurer, 2021 - 2022
 - Assistant Treasurer, 2020 - 2021
 - Venue Vice-Chair for Women's Leadership Summit, 2019 - 2020
 - Finance Committee, 2014 - 2019
- Tulane Association of Business Alumni
 - Alumni Engagement Chair, 2023
 - President, 2022
 - Vice President, 2021
 - Tulane Business Forum Co-Chair, 2020
 - Board of Directors, 2015 - Present
 - Tulane Business Forum Sponsorship Co-Director, 2015
- Coalition to Restore Coastal Louisiana Finance Committee, 2022 - Present
- University of Holy Cross
 - Adjunct Faculty, 2017 - Present

Honors and Awards

- Society of Louisiana CPAs Outstanding CPE Discussion Leader 2023
- 2023 Nominee for the Go Red for Women's Woman of Impact Campaign for the American Heart Association
- 2021 New Orleans CityBusiness Women of the Year Honoree
- AICPA Forensic and Valuation Services (FVS) Standing Ovation Award 2019
- Emerging Leaders - Women to Watch, Society of Louisiana Certified Public Accountants, 2018
- New Orleans Chapter New Member of the Year, Accounting & Financial Women's Alliance, 2014
- One to Watch Candidate for Insurance/Investments, New Orleans CityBusiness, November 2013

Publications, Past Two Years

- *ESG's Impact on Business Valuation*, written by Nene Gianfala, CPA/ABV/CEIV/ASA-BV/IA, published at BVIUK.
<https://www.bviuk.com/post/esg-s-impact-on-business-valuation>
- *Death Sentence for Noncompetes?* written by Marc Katsanis & Nene Gianfala, CPA/ABV published in Louisiana CPA Lagniappe Magazine, Mar/Apr 2023
- *ESG: The Good, The Bad, and the Ugly*, written by Marc Katsanis & Nene Gianfala, CPA/AVB published in Louisiana CPA Lagniappe Magazine July 2022

Presentations, Past Two Years

- *M & A Update and Proposed Death of the Noncompetite*, Louisiana Accounting and Auditing Conference, September 8, 2023 – New Orleans, LA
- *ESG and Risk Factors That You Need to Consider in Business Valuation*, AICPA, August 22, 2023 – Webinar
- *Anatomy of Deal Gone Bad*
 - LCPA B&I Conference, August 10, 2023 – New Orleans, LA
 - CFOB Centenary College, August 15, 2023 – Shreveport, LA

Presentations, Past Two Years (continued)

- *Business Valuation through an ESG Lens*, Business Valuation Resources, July 13, 2023 – Webinar
- *Valuing Your Brand and Other Soft Assets*, Financial Poise, June 29, 2023 – Webinar
- *Silver Lining to the Recession: Estate Planning Opportunities*, AFWA National Educational Session, April 25, 2023 – Webinar
- *(Re)Engaging Students in a Post-Pandemic World* Panelists, LCPA Educator Workshop, March 31, 2023 – Lafayette, LA
- *Reflecting on the Impact of ESG Factors in Business Valuation*
ASA, March 23, 2023 – Webinar
AFWA Women Who Count, October 27th, 2022 – Chicago, IL
- *ESG: The Good, The Bad, and The Ugly*,
USEFG Fall Conference, December 7th, 2022, New Orleans, LA
LCPA Winter Cluster, December 17th, 2022, Webinar
SEECA, September 22, 2022 – New Orleans, LA
Women's Energy Network, August 25, 2022 – New Orleans, LA
WLCPA A&A Conference, August 18, 2022 – New Orleans, LA
LCPA B&I Conference, August 11, 2022 – New Orleans, LA
- *Silver Tsunami: The Great Exodus*, LCPA Winter Cluster, December 17, 2022 – Webinar
- *Business Valuation 101*
Family Business at Centenary College of Louisiana
November 1, 2022 – Shreveport, LA
LA Financial Executive Group
May 26, 2022 – New Orleans, LA
May 25, 2022 – Covington, LA
May 17, 2022 – New Orleans, LA
May 10, 2022 – Baton Rouge, LA
- *From Smokables to Gummy Bears: The Business Side of Cannabis*, AFWA Women Who Count, October 27, 2022 – Chicago, IL
- *From Koozies to Concert Holograms: Estate Planning and the New Allen Toussaint Legacy Act*, NOEPC, September 19, 2022 – New Orleans, LA
- *How to Reflect the Impact of ESG Factors in Business Valuations and Financial Reporting*, ASA International Conference, September 11, 2022 – Tampa, FL
- *Fair Value Measurement Auditing: The How To's of MPF*, Business Valuation Resources, August 17, 2022 – New Orleans, LA
- *How to Build an Executive Presence for Women*, Tulane University Alumni Association Lunch Series, June 29, 2022 – New Orleans, LA
- *Valuing Your Brand and Other Soft Assets*, Financial Poise, June 8, 2022 – New Orleans, LA
- *Career Panel*, Nichols State University, April 27, 2022 – Thibodeaux, LA
- *Online Learning: What We've Learned*, LCPA Accounting Educators Workshop, April 8, 2022 – Lafayette, LA
- *ABCs of Intangible Assets*, BVR, March 30, 2022 – Webinar
- *Develop Your Executive Presence: Elevate Your Seat at the Table*, New Orleans Chamber of Commerce, March 18, 2022 – New Orleans, LA
- *Intro to BV and Security Market Update*, LLSSA, February 14, 2022 – Baton Rouge, LA

Notable Transactions

- Fairness Opinion for Guaranty Corporation Stock Repurchase, 2017
- Fairness Opinion for Kuvare acquisition of Guaranty Income Life Insurance Company, 2017